

13. Professional experience

Date from - Date to	Location	Company & reference person	Position	Description
October, 2016 - current	EU Project CULTURWB	University of Novi Sad, Serbia https://culturwb.pmf.uns.ac.rs/	Project Manager for the NL team	<ul style="list-style-type: none"> Project management and coordination Development of LLL Courses and a Master programme for the Western Balkans on Tourism and Cultural Heritage Management
February, 2015 – January 2017	EU PROJECT SOCCES	Coventry University; WWW.SOCCES.EU	Project Manager for the NL team	<ul style="list-style-type: none"> Project management Development of an assessment framework and tools for assessing Entrepreneurship and Social Competences within the higher educational arena
March, 2016 – up to date	University of Montpellier, France	University of Montpellier, France Mr. Herve Chappert herve.chappert@univ-montp1.fr	Lecturer	<ul style="list-style-type: none"> Lecturer in Internationalization of Hospitality and Tourism within the Master Tourism and Hospitality Management Programme
February, 2015 – 2017	The Netherlands, UK, France, Italy, Finland, Bulgaria	Erasmus + Strategic Partnerships – SOCCES University of Coventry Mr. Martin Jenkins ab5926@coventry.ac.uk	Project Manager	<ul style="list-style-type: none"> Project management Project implementation Publications in the field of transversal competence assessment For reference: www.socces.eu
April, 2014 – up to date	University of Bethlehem, Palestine	University of Bethlehem, Palestine Mr. Nabil Michael El-Mufdi nabilm@bethlehem.edu	Lecturer	<ul style="list-style-type: none"> Lecturer in Strategic Management and Human Resources Management in the field of tourism within the Master Tourism Management programme
September, 2012 – up-to-date	The Netherlands	NHTV University of Applied Sciences Arend Hardorff Hardorff.a@nhtv.nl	Master in Imagineering (Business Innovation from the Experience perspective)	<ul style="list-style-type: none"> Coordination and management of the programme Development of the curriculum, accreditation procedures, education standard compliance Project implementation and knowledge valorization with the industry Development of courses Lecturing and research Thesis supervision
March, 2012 – up to date	The Netherlands	NHTV University of Applied Sciences Arend Hardorff Hardorff.a@nhtv.nl	Senior Lecturer in Tourism and Leisure; Researcher	<ul style="list-style-type: none"> Senior Lecturer in the field of International Leisure Management, lecturing in: Leisure, Imagineering, Financial Management, Organization Theory and Leisure, Presentation skills, Tourism Development etc. Participation, development and implementation in national and EU funded projects; Thesis supervision of Bachelor and Master students; Development of courses, research and programme improvement contribution. Thesis supervision
April, 2013 – June, 2013	Vietnam, Hanoi	GOPA Consultants Heidenburgring 18 Bad Homburg Germany	Senior Expert in Occupational standards' development	<ul style="list-style-type: none"> Attend induction and briefing with the PIU Desk research (existing strategy documents, reports and other relevant source material) Organise and stage Focus Groups/Reflection Teams, using local experts to adapt the Travel Operation,

		Eva Michalowski-Raute eva.raute@gopa.de		<p>Tour Operation, CRS for Travel and Tour Guide (incl. Onsite-Guiding skills), VTOS and develop the draft standards across 1-5 levels</p> <ul style="list-style-type: none"> • Prepare the technical lists and all standards for inclusion in 1-5 levels of both occupations and presents for initial approval • Prepare standards for Sustainable / Responsible Tourism • Edit and present final draft VTOS standards (1-5 levels) for approval of stakeholders / TWG • Prepare and attend a meeting with the TWG to present final outcome • Finalize standards (1-5 levels) for implementation • Debriefing and recommendations • Travel to home station
September, 2012 – April, 2013	Bulgaria, Romania	<p>Business Support Center for SME 7000 Ruse, Bulgaria 14 Kresna Str. Phone: +359 82 821 472</p> <p>Ms. Devora Fileva, Project Manager d.fileva@smebg.net</p>	Senior Ecotourism and Sustainability Expert	<ul style="list-style-type: none"> • Senior Tourism Expert within the Danube Competence Centre call, project “Online Ecotourism Guide” with coordinator the BSC SME and partners the Human Resources Development Agency (HRDA) in Ruse, Bulgaria, the Municipality of Elena, Bulgaria and the Association for Ecotourism in Romania (AER) • Development of a methodology for the preservation of the biodiversity in the Danube regions of Bulgaria and Romania • Support biodiversity of the Danube regions of Bulgaria and Romania • Increase the tourism competitiveness and attractiveness in the Danube regions • Improve local capacities for sustainable tourism management • Educate local tourism private stakeholders • Maximise the positive tourism impacts on the environment, economy and culture • Online eco-tourism guide - Self-education for the target group: guest houses; Raising awareness about the environment/ biodiversity issues; More competitive and sustainable tourism products; -Increased local capabilities for sustainable tourism management; -Improved economic, environmental and cultural impacts of tourism in the Danube regions of Bulgaria and Romania
March, 2013 – June, 2013	Bulgaria, Serbia	<p>"Regional Development Agency and Business Centre 2000" Montana, 2 Alexander Batenberg Str. tel./fax: 096 300 760/096 300 740</p> <p>Ms. Georgia Dimitrova office@arrbc-montana.org</p>	Senior Tourism Development and Sustainability Expert	<ul style="list-style-type: none"> • Development of a Study "Thematic tourism - opportunity for development and promoting of the cross border area Montana-Nishava". The study has the objective to identify the main tourist attractions in the region and to define the most essential tourist sides and supporting infrastructure from the cross border region in order to discover the unknown target region. The study has to be in Bulgarian, Serbian and English. • Development of an innovative, joint touristic product - 7 thematic routes - Depending on touristic attractions identified and their positions in the region will create at least 7 thematic routes (cultural, business, ethnography and folklore, cruise and leisure, etc.). These tourist routes aim to provide to SMEs in the tourist sector a new tourism product to be presented to potential tourists in the area. Each and every thematic route has to be accompanied by a description of the tourist infrastructure together with photos - means accommodation, food and beverage locations, working time of the tourist sites and the museums, etc.
April, 2013 – September,	Bulgaria, Serbia	Vidin Chamber of Commerce and Industry	Senior Tourism Development	<ul style="list-style-type: none"> • Development of tourism education standards and hospitality training standards according to the region specifics

2013		19-21. Tsar Alexander II, Str. Vidin 3700 Bulgaria Mr. Krasimir Kirilov, Chairman vdcci@mbox.contact.bg	and Sustainability Expert	<ul style="list-style-type: none"> Conduction of trainings in the abovementioned area
February, 2012 – July, 2012	Bulgaria, Serbia	Chamber of Commerce and Industry Vratsa – Berkovitsa Branch, Republic of Bulgaria, Address: 1 Dr. Ivan Panov Str, Berkovitsa, Bulgaria Miglena Atanasova, Project Manager Net4tour@gmail.com	Senior Tourism Development and Training Expert	<ul style="list-style-type: none"> To accomplish a comprehensive analysis of the tourist resources in the target region (districts of Montana, Vidin, Nisava and Zajecar) regarding opportunities for its future development as a tourist destination and creation of a database of resources; Encouraging the business cooperation between the stakeholders in the tourist sector from the target cross-border area by creating a network of the active businesses in the tourist sector, development of common tourist product, beneficiaries' meetings, joint trainings and expert consultancies; Popularization of the target cross-border region in Serbia, Bulgaria and foreign countries as a tourist destination through various promotional activities.
March, 2011 – March, 2012	Malta	University of Malta, Malta Mariama Anthony-Williams Mariama.anthony-williams@um.edu.mt	Project Manager – International Territorial Programme Malta - Sicily	<ul style="list-style-type: none"> THE EURO-SOUTH HUB – establishment and development of a physical and virtual HUB – development of the HUB entrepreneurial culture within Mediterranean island specificity THE WATERFRONT – urban development, regeneration and tourism design – comparison analysis and tourism educational practices THE RESI – Renewable Energy Scenarios in Islands – development of renewable energy sources tourism practices and VET standards; development of European Atlas of RESI practices in the field of tourism
September, 2010 – December, 2010	WHITE YOUNG GREEN Bulgaria; Technical assistance under the „Active Labour Market Services” programme under the Employment Agency 6, „Ivan Asen II” Str., Sofia 1000	WHITE YOUNG GREEN Bulgaria; 6, „Ivan Asen II” Str., Sofia 1000 Mrs. Sylvia Dilova – e-mail: sylvia.dilova@gmail.com	Senior Ecotourism Expert	<ul style="list-style-type: none"> Development of Tourism Strategy of Kostenets Region Development of a Benchmarking Analysis for the region of Kostenets Training of the local tourism experts and hospitality and tourism providers
Since October, 2007	IBS, Bulgaria and EU Countries	International Business School Bulgaria Nadya Gaydarska ngaydarska@ibsedu.bg	International Programme Director Senior Lecturer Head Assistant Lecturer	<ul style="list-style-type: none"> Contributing to the effective implementation of the programme, communication and organization of the separate activities with teachers, students, partner organizations; delivering regular reports on the programme development and trend orientation; introducing new strategies for attracting new students, popularization of the programme; standardized communication and exchange of good practices with NHTV, Breda Assistant Professor, Senior PhD lecturer in the field of Tourism Management, lecturing in the following subject areas: Innovation in Leisure, Tourism Management, Operational management in tourism, Leisure, Tourism Impact Studies, etc.
Decembe r, 2003 – April, 2007	New Bulgarian University, Sofia, Bulgaria	New Bulgarian University, Sofia, Bulgaria; Prof. Manol Ribov,	Casual Lecturer in the field of Leisure Management	Casual lecturer in the field of Leisure Management, lecturing in the following subject areas: Innovation in Tourism; Tourism Impact Studies and Tourism Competitiveness

		mribov@mail.bg	and Tourism	
September, 1998 – January, 2000	Beijing Internal Studies University, Beijing, China	Beijing Internal Studies University, Beijing, China Mr. Ye Lei syueji@sina.com	Casual Lecturer in the field of Economy, Management and Leisure and Tourism	Casual Lecturer in the field of English for the Leisure Sector
December, 2008 – November, 2009	WHITE YOUNG GREEN Bulgaria; Technical assistance under the „Active Labour Market Services” programme under the Employment Agency 6, „Ivan Asen II” Str., Sofia 1000	WHITE YOUNG GREEN Bulgaria; 6, „Ivan Asen II” Str., Sofia 1000 Mrs. Sylvia Dilova – e-mail: sylvia.dilova@gmail.com	Key Expert “Trainer and State VET Standards” Developer	Training of 157 teachers at 9 vocational schools in the field of New Technologies, Interactive adult training methods, Qualification Standard development in the field of Tourism, Business Administration, Tourism Guidance and Hospitality
May, 2009 - current	Sofia, Bulgaria; Employment Agency	Employment Agency; Mrs. Tsveta Vladimirova, mobile phone: 00359894471568	External evaluator	Evaluator of projects, grant-schemes and direct beneficiary procedures under the Operational Programme Human Resources Development
March, 2008 – September, 2008	WHITE YOUNG GREEN Bulgaria; Technical assistance under the „Active Labour Market Services” programme under the Employment Agency 6, „Ivan Asen II” Str., Sofia 1000	WHITE YOUNG GREEN Bulgaria; 6, „Ivan Asen II” Str., Sofia 1000 Mrs. Sylvia Dilova – e-mail: sylvia.dilova@gmail.com	Key expert Trainer and VET expert	Elaboration, design and module training conduction for the administration of the Employment Agency and its regional structures for the Operational Programme Human Resources Development, its practical implementation, phases of evaluation, monitoring and control
March, 2008 - current	Bulgarian Adult Education Association under the assignment of the Ministry of Labour and Social Policy within the framework of the National Employment Action Plan under the project “Vocational training of animators in the North-West and the North-	Bulgarian Adult Education Association; 13, Sheinovo Str. Sofia 1000 Mrs. Maria Todorova todorova@dvv-international.org	Trainer and Consultant in the VET sector for tourism standard development and compliance procedure introduction	Elaboration of training and methodological reference books and training provision for 40 unemployed people for the vocation of “Tourism Animator

	East Planning Regions”			
March, 2008 – January, 2009	Agency for Business Consulting, Sofia, 1, Macedonia Sq., fl. 7 under the assignment of the Ministry of Labour and Social Policy under the PHARE programme “Human Resources Development and Employment Promotion” – phase 2 – “Towards attractive tourism in Bulgaria as well”	Agency for Business Consulting, Sofia, 1, Makedonia Blvd, Sofia Prof. Dimitar Kamenov okom@knsb-bg.org ,	Trainer and Consultant in the field of Tourism	Elaboration of training and methodological reference books and training provision for 30 unemployed people for the vocation of “Tourism Animator; Elaboration of new modular training programmes for introduction and licensing by the National Agency for Vocational Training in the scope of the tourist animation; Elaboration of a training manual and Manual on Training practice for tourist animation.
January, 2008 – July, 2009	Bulgarian Union for Customs and International Trade Service, Sofia, 25, Nezabravka Str., under the Operational Programme Administrative Capacity for training of customs intermediaries	Bulgarian Union for Customs and International Trade Service, Park Hotel Moskva, fl.4, ap. 6 Mr. Ivan Stoinov ivan_n_stoinov@abv.bg	Trainer and Consultant	Elaboration of consultancy statements and training modules, related to the customs activities and in specific with the civil society capacity building
2007 - current	Bulgarian Institute for Standardization	Bulgarian Institute for Standardization, Mrs. Desislava Gulenova desislava.gulenova@bds-bg.org	Chairwoman „Technical Committee” 93 „ Aesthetician, Beauty and Spa Services	Elaboration, SYNCHRONIZATION, standards introduction, project management, event organization, training provision.
March, 2007 – November, 2007	WYG international under PHARE Technical Assistance, National Management Unit of the Adult Education and Training Provision	WYG international under PHARE Technical Assistance, National Management Unit of the Adult Education and Training Provision Bulgaria; 6, „Ivan Asen II” Str., Sofia 1000 Mrs. Sylvia Dilova – e-mail: sylvia.dilova@gmail.com	Short-term expert - VET	Indicators development; contribution to the Manual for VET centers development, training provision, focus groups survey, survey on VET system
2003 – 2006	Sofia	National Centre for Vocational Training within the Bulgarian Chamber of Commerce and Industry	Executive Director	License procedures development; Training; Professional orientation Consulting; VET strategy development and implementation

		Sofia, Bulgaria 9, Iskar Str. Mr. Georgi Stoev, Chairman g.stoev@bccci.bg		
2003 – current	Sofia	National Tourism Research Institute; 14, Beliat kladenets Str., Sofia, Bulgaria Mrs. Elina Kirova, chairwoman elinakirova@yahoo.com	Ruling Board Member	Tourism Consulting Services; Promotion; Sustainability standard development
2005 – current	Belogradchik	“Active Services on the Labour Market” under the Programme of the World Bank; Mr. Radoslav Mladenov, chairman of the local NGO r_mladenov_bg@yahoo.com	Project Manager	Tourism Consulting Services; Strategic documentation elaboration
2006 – current	Omurtag	“Active Services on the Labour Market” under the Programme of the World Bank; Mrs. Olya Ivanova, Chairwoman of the Targoviste Chamber of Commerce and Industry oliaiv@abv.bg	Project Manager	Tourism Consulting Services; Strategic documentation elaboration
2005 – current	Samokov	“Active Services on the Labour Market” under the Programme of the World Bank; Mrs. Lyudmila Barzanova, Chairwoman of the local NGO Health, Ecology, Tourism lbarzanov@yahoo.com	Short-term expert	Tourism Consulting Services; Strategic documentation elaboration
October, 2004	Sofia	Lifelong Learning Days in Bulgaria; Mrs. Maria Todorova, Director of DVV Bulgaria todorova@dvv-international.org	Keynote speaker	Quality of the Vocational Training in Bulgaria
2004 - 2005	Country-wide	National Centre for Vocational Training within the Bulgarian Chamber of Commerce and Industry (NCVT) Sofia, Bulgaria 9, Iskar Str. Mr. Georgi Stoev, Chairman	VET Quality system Manager	Introduction and application of a Quality system for the necessities of NCVT as a vocational training institution

		g.stoev@bccj.bg		
2004	Sofia	Ministry of Education and Science; Mrs. Elka Dimitova e.dimitrova@mlsp.government.bg	Expert	CVT Strategy 2005 - 2010
June, 2004	Selce, Croatia	Andragogical Summer Academy Prof. Viara Gurova - vgurova@yahoo.com	Expert	Presentation on the Vocational Training systems in Bulgaria
2004 – 2005	Targoviste	Tourism Development project under the Programme of the Swiss Agency for Regional Cooperation Mrs. Olya Ivanova, Chairwoman of the Targoviste Chamber of Commerce and Industry oliaiv@abv.bg	Senior Expert	Elaboration of the Long-term Strategy 2005 – 2013 for the Tourism Development
2003 - 2006	Sofia	Enlargement, Employment and Vocational Education and Training, Leonardo da Vinci Project Prof. Gunter Albrecht, GEBIFO Berlin g.albrecht@gebifo.org	Project Manager	Content development; Mechatronics Consultant
2003 – 2006	Sofia	Enterprising Europe Mrs. Sonja Janssen, Shertogenbosh, the Netherlands, EUREM	Expert-Consultant	Entrepreneurial competencies - analysis
2001 - 2004	Sofia	Flemish Project “Creation of a Legal Framework for the producer organizations in Bulgaria” Prof. Stefan Wyaecaert, 0887574485 Prof. Maria Slavova 0888846289	Trainer	Training; Foreigner Delegations – Organization, Interpreting
2003 - 2005	Sofia	Grundtvig 2 – Empowerment of	Project Consultant	Guidance counselling

		Marginalized Women Sofia, Bulgaria 9, Iskar Str. Mr. Georgi Stoev, Chairman g.stoev@bccci.bg		
2003 - 2006	Sofia	Hotel Job Euro Profile Mrs. Maya Rusimova, Euroinform Sofia, Bulgaria 0888 779205	Project Consultant	Consulting the low-qualified personnel in the field of tourism for employment opportunities
2004	Sofia	Grundtvig – European CV format for the tourism necessities Mrs. Maya Rusimova, Euroinform Sofia, Bulgaria 0888 779205	Project Consultant	Questionnaire elaboration and final analysis
2004 - 2007	Sofia	Partnership Building – Grundtvig 1 Mrs. Maya Rusimova, Euroinform Sofia, Bulgaria 0888 779205	Project Consultant	Partnership instruction
2000 - 2007	Sofia	World Bank Project Mr. Gueogui Tchernev, chairman of the Sofia Chamber of Commerce and Industry scci@scci.bg	Project Assistant	E-learning platform elaboration
2002	Sofia	Bulgarian Hotel and Restaurant Association, 2, Triaditsa Str., Sofia, Bulgaria Mr. Blagoy Ragin, chairman bhra_office@abv.bg	Project Consultant	Strategy elaboration
2002	Sofia	GTZ Mrs. Genoveva Christova, GTZ consultant g.christova@ligna-consult.com	Project Consultant	Consulting hotel managers – project opportunities

2000	Sofia	PHARE BG-9908.01, In-company training Prof. Kiril Todorov, chairman 0898 481210	Short-term expert	Financial issues
2001	Sofia	Entrepreneurship Development Centre – Women in Business; PHARE Project Prof. Kiril Todorov, chairman 0898 481210	Short-term expert	Business plan consulting

OTHER RELEVANT INFORMATION: (eg, Publications)

- ❖ Bolzani, D., Luppi, E., Terzieva, L. V. & Traina, I. 1 Jun 2016, Teaching and assessing transferable competences : the case of entrepreneurial competences
- ❖ van Prooijen, A. L. & Terzieva, L. V. 2016 In : International Journal of Science and Research. 9, 1, p. 124-140, Advertising agencies : transforming today's challenges into future directions
- ❖ Schaaf, V. & Terzieva, L. V. 2016 In : International Journal of Science and Research. 9, 1, p. 51-73, Curiosity above the ordinary innovation culture within the hotel industry – a current perspective
- ❖ Terzieva, L. V. 2016 Economic development and entrepreneurship in transition economies. Ateljević, J. & Trivić, J. (eds.). Switzerland: Springer, p. 271-286 303 p., Entrepreneurial learning and communities of practice: the case of the cross-border cultural tourism development Bulgaria–Romania
- ❖ Terzieva, L. V. 2016 The Routledge Handbook of Hotel Chain Management. Ivanova, M., Ivanova, S. & Magnini, V. P. (eds.). Routledge, p. 336-345 10 p., Financial management, control and reporting in hotel chains
- ❖ De Brito, M. P. & Terzieva, L. V. 2016 In : Research in Hospitality Management. 6, 1, p. 51-59, Key elements for designing a strategy to generate social and environmental value: a comparative study of festivals
- ❖ Terzieva, L. V. & Nijs, D. E. L. W. 2016 Съвременни тенденции в развитието на туризма. Sofia, Bulgaria: Trakia M, p. 195-220 420 p., Мултифункционални организации в сферата на свободното време – тенденции и предизвикателства
- ❖ Terzieva, L. V. 2015 In : Human resources. 9, 249, p. 7-10, Challenges and opportunities in front of the organizations and the human resources in the field of tourism and leisure
- ❖ Terzieva, L. V. 2015 Redete 2015. Ateljavic, J. (ed.). Graz, Austria: Springer, Educating for entrepreneurial design interventions in the leisure and tourism industry: the case of north-west Bulgaria
- ❖ Terzieva, L. V. 2015 In : Vrijetijdstudies, book review, Imagineering the butterfly effect transformation by inspiration
- ❖ Nijs, D. E. L. W. & Terzieva, L. V. 2015 In : World Futures: The Journal of New Paradigm Research. 71, 1-2, p. 40-57, Rethinking research: how insights from complexity influence the way we research and develop knowledge and translate this in IMA Labs
- ❖ Terzieva, L. V., Luppi, E. & Traina, I. 2015 In : International Journal of Science and Research, Transferable/Transversal competences. How to teach and how to assess,
- ❖ Terzieva, L. V. 2014 Redete 2014. Banja Luka, Bosnia and Herzegovina: Springer, Entrepreneurial learning and communities of practice: the case of the cross-border cultural tourism development Bulgaria-Romania.
- ❖ Nijs, D. E. L. W. (ed.), Camargo Borges, C. (ed.) & Terzieva, L. V. (ed.) 2014 Breda: NHTV University of Applied Sciences. 46 p., Master in Imagineering thesis selection book.
- ❖ Terzieva, L. V. 2014 Proceedings of MAC-ETeL 2014. Prague, Czech Republic: Academic Conferences Association z.s. and Czech Technical University in Prague, p. 48-55 ,The role of the fieldtrip in the imagineering educational practices
- ❖ Terzieva, L.V. (2013). Ecotourism guide: biodiversity, sustainability, trends and good practices. (Ecotourism and leisure). Rouse, Bulgaria: Business Centre Rouse.
- ❖ Terzieva, L.V. (2013). Multidisciplinary collaborations as transformative social innovation practices in the public sector. In Special issue of International Journal of Public Sector Management (pp. 42-52).

- ❖ Garkov, V. & Terzieva, L.V. (2012). Psychological aspects of leisure: essence, importance and application of tourism animation; nature, market and competitiveness of the tourism animation products. In V. Garkov (Ed.), Leisure and sports animation (pp. 104-151). Sofia: National Sports Academy Press.
- ❖ Terzieva, L.V. (2012). Social entrepreneurship networking models in transition economies as innovative tools for sustainable development. In J. Ateljevic (Ed.), Researching economic development and entrepreneurship in transitional economies (pp. 704-711). Banja Luka, Bosnia and Herzegovina: Faculty of Economics Banja Luka.
- ❖ Terzieva, L.V. (2013). Family business as service excellence producers – comparison analysis Bulgaria - Malta. In 5th International Service Innovation and Design Seminar, 14-03-2013. Helsinki, Finland.
- ❖ Terzieva, L.V. (2012). Family businesses as complex adaptive systems for creativity comparison analysis Bulgaria - Malta. In Creativity and Creative Industries in Challenging Times, 29-11-2012. Breda, The Netherlands.
- ❖ Terzieva, L.V. (2013). Family businesses as creativity complex adaptive systems. In The Knowledgeable Family Enterprise: Driving Creativity and Profitability, 21-03-2013. Sliema, Malta.
- ❖ Terzieva, L.V. (2012). Multidisciplinary collaborations as transformative social innovation practices in the public sector. In 4th International Social Innovation Research Conference, 13-09-2012. Birmingham, UK.
- ❖ Market of Leisure Services, Avangard Prima, 2010.
- ❖ Leisure Dynamics, Avangard Prima, 2010.
- ❖ Cultural Policy and Economy, Avangard Prima, 2010.
- ❖ Leisure Economy, Avangard Prima, 2010 (monography);
- ❖ Financing the Tourism Sector in the European Union, Avangard Prima, 2009 (study research).
- ❖ Tourist Policy, Trakia M, 2009 (monography as a co-author);
- ❖ Publications in the field of the European Structural Funds Development;
- ❖ "Tourism Animation Competitiveness", Avangard Prima, Sofia, 2007
- ❖ "Competitive Strategies in the Tourism Sector", Trakia publishing house, Sofia, 2006
- ❖ "The Strategical Choice in the Tourism", Trakia publishing house, Sofia, 2005
- ❖ "Strategy on Continuing Vocational Training 2005 - 2010", adopted by the Ministry Council, October, 2004
- ❖ Peer Review on the CVT with the collaboration of ETF, 2004
- ❖ "The Untraditional Tourism", Avanguard Documentary Centre, Sofia, 2004
- ❖ "Quality of Consulting Services in the field of Tourism", Economic Policy Institute, Marshall Fund Project, 2003